



## Professional Services

### Rely on Our Consultants to Help You Discover Opportunities for Business Growth

Would you like to measure the strengths and weaknesses of your business? Are you ready to evaluate your business procedures and implement the most cost-effective change? If so, let our experienced consultants evaluate your business and help take your company to the next level.

Our professional services specialist can provide either a comprehensive business analysis that will review your entire business operation, or a more targeted analysis and training program to match your business needs.

### Professional Service Offerings Can Help You with the Following Areas of Your Business

- Accounts Receivable Management
- Advanced Application Implementation
- Advanced Receiving
- Advanced Reporting
- Auditing Assistance
- Automating Purchasing, Receiving & Accounts Payable Process
- Comprehensive Business Analysis
- General Ledger Implementation or Review
- Inventory Analysis
- Key Manager Training
- Margin Management
- Periodic Business Evaluation
- Physical Inventory Facilitation
- Project Management

#### Advanced reporting

Our report specialist delivers customized reports to handle your advanced reporting needs. You can export, graph and further analyze your data in other software applications.

### Benefits

- Discover opportunities for business growth and implement cost-effective changes to boost margin and profits
- Measure the strengths and weaknesses of your business to identify areas where you could improve efficiency
- Opt for a comprehensive business analysis or choose a more targeted analysis on a specific area of your business
- Fine-tune your business processes with the guidance of an Epicor business consultant and get answers to your most pressing issues
- Determine how your business measures up against industry benchmarks on key performance areas
- Ensure a smooth implementation with the help of an Epicor project manager efficiently organizing the process and offering assistance

## Automated purchasing, receiving and accounts payable functions

Epicor assists you in developing and implementing strategies for streamlining paperwork flow while building integrity in the general ledger. Our goal is to implement a paperless process that still provides a complete audit trail and accurate forecast of cash requirements.

## Comprehensive business analysis

First, we review your entire business operation. We evaluate how well you utilize the system with an eye for discovering opportunities for better integration. Based on these results, we deliver a full statistical analysis of key performance indicators that compares your business to current industry standards. We then evaluate procedures and practices to determine “best business practices” for all areas—from sales and marketing to accounting. Through a series of conference calls, we review our comprehensive final report with you and begin developing an implementation plan.

## General Ledger implementation or review

Our professional service specialists can help set up your general ledger applications. They can review financials for optimal information integrity and implement procedures for exporting data to a spreadsheet package. There you can evaluate cost analysis, budgeting and forecasting data.

## About Epicor

Epicor Software Corporation is a global leader delivering business software solutions to the manufacturing, distribution, retail, and service industries. With more than 40 years of experience, Epicor has more than 20,000 customers in over 150 countries. Epicor solutions enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor inspires customers to build lasting competitive advantage. Epicor provides the single point of accountability that local, regional, and global businesses demand. For more information, visit [www.epicor.com](http://www.epicor.com)

## Inventory analysis

We offer a complete inventory review and analysis to determine the strengths and challenges in your inventory management process. We measure your inventory data against industry standards and key inventory performance indicators. We then create a customized plan specifically for your business to help maximize your inventory performance. The plan typically includes strategies for determining: optimal inventory levels, overstock management, new product analysis, budgeting, margin management, etc.

## Physical inventory facilitation

Onsite consultants can help you improve your physical inventory process. We develop strategies for preparation, clean cut-off practices, counting, auditing, tracking and review of an inventory count. We propose recommendations for cycle-count strategies, shrinkage analysis, use of peripherals (RF terminals) and supporting reports.

## Project management

The project manager coordinates all activities beginning with the sales cycle through implementation. Our project managers work with Epicor sales representatives to understand your system requirements, conversion needs, special development requirements and more.



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